



Free home solar

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As subject matter experts, we provide only objective information. We design every article to provide you with deeply-researched, factual, useful information so that you can make informed home electrification and financial decisions. We have:

Sourced the majority of our data from hundreds of thousands of quotes through our own marketplace.

Incorporated third-party data and information from primary sources, government agencies, educational institutions, peer-reviewed research, or well-researched nonprofit organizations.

Built our own database and rating system for solar equipment, including solar panels, inverters, and batteries.

We won't charge you anything to get quotes through our marketplace. Instead, installers and other service providers pay us a small fee to participate after we vet them for reliability and suitability. To learn more, read about how we make money, our Dispute Resolution Service, and our Editorial Guidelines.

Going solar through a company making "free solar" claims could instead reduce your long-term return on solar panels and perhaps worse, sour you on the idea of clean energy altogether.

"No-cost solar" offers usually refer to solar leases or power purchase agreements (PPAs). Under these agreements, you can get solar panels on your roof for no out-of-pocket costs-but you also won't own the system or be eligible for most solar incentives. If you don't want to spend any money upfront, financing your system with a \$0-down solar loan is usually your best option.

You can go solar with no upfront cost by taking out a \$0-down loan, signing a lease or PPA, or subscribing to a community solar farm.

Of the no upfront cost solutions, \$0-down loans provide the best long-term savings.

If you can purchase your system outright, you'll see the highest return on investment overall.

When companies advertise "free solar panels" or "no-cost solar programs," they're often referring to solar leases or solar PPAs. Under these solar financing arrangements, a solar company will put a solar panel system on your roof at no up-front cost for installation, enrollment, or maintenance. This sounds great. You get to power your home with clean energy and you can even point to the solar panels on your roof to prove it.

The reality is that you don't technically own the system. Under solar lease agreements, the solar company retains ownership of the system, and you pay them for the electricity it produces. The company has built a



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small power plant on your roof and is selling you the electricity. They're essentially another utility company.

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