

Manufacturing energy storage vientiane

On November 26, CGN New Energy issued a tender announcement for the framework procurement of energy storage systems for 2025. The procurement is divided into seven sections, with an estimated total capacity of 10.5 GWh. Among these, 1-3 sections are grid-forming systems totaling 4.5 GWh, while sections 4-7 are grid-following systems totaling 6 GWh.

Recently, besides CGN New Energy, PowerChina and Huaneng Group also released their energy storage system procurement plans for 2025. PowerChina plans to procure 16 GWh in total, while Huaneng Group estimates a procurement volume of 4 GWh. Combined, these three companies are expected to generate a demand of 30.5 GWh for energy storage systems in 2025.

For energy storage system integrators, is this good news? From a market demand perspective, procurement announcements by these three giants serve as leading indicators, reflecting robust demand for energy storage systems in 2025. However, framework and centralized procurement tenders are often viewed as strategies for enterprises to avoid frequent small-batch, multi-variety purchases. These methods aim to streamline procurement processes and secure pricing leverage through bulk purchasing. As a result, the primary beneficiaries are usually the tendering companies themselves.

These requirements not only ensure the quality of tendered products but also effectively exclude energy storage system integrators lacking core technologies. From the perspective of market competition, as higher tender thresholds become a consensus among project owners, industry reshuffling and intensifying competition are likely to accelerate.

In summary, while higher tender thresholds may intensify competition, they ultimately benefit the industry by driving out weaker players, fostering healthy development, and ensuring quality standards are met.

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China-ASEAN power is an important manifestation of the Belt and Road Initiative and China-ASEAN regional economic and trade cooperation. On January 18, 2021, China's Kunming Yushen Power Cable Co., Ltd. and the Lao State Power Company held a signing ceremony for the joint venture Lao China Power Investment Development Co., Ltd. in Vientiane, Laos.



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Since YEC and EDL signed the memorandum of understanding on the joint construction of the Lao-ASEAN Power Industrial Park project, the project has been highly valued by the Lao national government. With extensive discussions and strong support from governments at all levels, it took 4 years and finally landed successfully. . In the next few years, the largest power equipment comprehensive industrial park special zone in Laos will be built-Laos ASEAN Power Industrial Park.

It is reported that the industrial park is located in Nasaitong County in the north of Vientiane City, covering an area of more than 300 hectares. The project is planned to invest 800 million US dollars and be completed in three phases. Yushen Company stated that it will strive to make Laos realize more than 80% of its electric power equipment and equipment in Laos within ten years to replace foreign imported brands.

In 2016, Yushen Company signed a memorandum of understanding on the joint construction of the "Laos ASEAN Power Industrial Park" project with the Lao National Power Company.

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Web: <https://www.kary.com.pl/contact-us/>

Email: energystorage2000@gmail.com

WhatsApp: 8613816583346

